# **Company Introduction**



#### CEO MESSAGE

We greatly appreciate your favor and love to [KBI ALLOY Co., Ltd.].

[KBI ALLOY], as the leading company in the spot resistance welding materials field for automobile, has ranked first with the largest market share in Korean market and captured about 5~10% of market share in the world market in 2019 since it was incorporated into [KBI Group] in 2008. Recently, we have been developing and exporting aircraft wire material for the first time in Korea. In addition, we have established [a technical research institute] to spur development of materials for automotive connectors and special tube for Co2-Tip for welding thick steel plate in ship building industry. And, it has already been recognized for quality in the world market, and 85% of total sales is exported to more than 20 countries including USA, Germany, Japan and France as the forefront country in this field and we received a \$20 million dollar export award in 2014.

[KBI ALLOY] promises to be a company that will do its best to its customers with price and quality, with the management policy of 1, Customer First 2, Efficient Production Management, 3 Technology Securing under the mission of respecting customers and employees and being a responsible company for society.

C.E.O H. S. Park / B. J. Kim



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#### 1. [KBI Group] Status

[KBI Group] was established with the name of [Shinhan Textile Company] in 1955 and has been expanding the business area into 6 industries "Automobile parts", "Steel & Copper materials", "Construction", "Medical care", "Environment & Energy" and "Textile & others".

And the entire group annual turnover of 2019 is abt. 2.2 billion US dollars.

#### 1) Automobile Parts Division

- a. [KBI Dongkook Ind. Co.,Ltd.] (Listed on KOSPI), (www.dongkook.net)
  - -> Products; Automobile Parts (Injection mold such as glove box, Air-duct, Nozzle and etc.)
  - -> Overseas factory:
    - \* [Yancheng Dongkook Auto Part Co.,Ltd.] in China(Yancheng)
    - \* [KDK Automotive GmbH] in Germany, Czech, Spain
    - \* [Dongkook Mexico S.A. De C.V.] in Mexico
- **b.** [KB AUTOTECH], (<u>www.kbautotech.com</u>)
  - -> Products; Thermal Controlling system such as airconditioning system, cooling module and heat exchanger for Bus, Truck, Train and Armored Vehicle
  - -> Overseas factory ; India(Chakan & Pune),



#### 2) Steel & Copper material Division

- a. [KBI Alloy Co., Ltd.] (www.kbialloy.com)
  - -> Products : Copper alloy Bar & coil for spot resistance welding industry and aircraft wire
- **b**. [KBI Metal Co.,Ltd.] (Listed on KOSDAQ) (www. kbimetal.co.kr)
  - -> Products: Copper Rod Wire (SCR, JCR) for electric & communication cable
- **c.** [KBI Cosmolink Co.,Ltd.] (<u>www.cosmolink.co.kr</u>)
  - -> Products: Power Cable, Lan cable, Special ability cable, TIW-M, Bus Duct
  - -> Overseas factory : [KBI Cosmolink Vina Cable] in Vietnam
- d. [Dong Yang Steel Pipe Co., Ltd.] (Listed on KOSPI) (www.dysp.co.kr)
  - -> Products: Steel Pipes & Piles for water works, transporting oil & gas and construction



#### 3) Construction Division

- **a.** [KBI Construction Co.,Ltd.] (<u>www.kbconst.co.kr</u>)
  - -> Item: civil engineering and construction, industrial and environmental facility construction.
- **b.** [KBI Jungmoo Industry]
  - -> Item ; Apartment, Road, Bridge and Harbor
- **c.** [KB Remicon LLC] (www.kbremicon.ae)
  -> Producing Remicon in Dubai, U.A.E.

#### 4) Medical Care Division

- a. [KB Noksan Hospital] (<u>www.kbhospital.com</u>)
  - -> Health care/general hospital
- **b.** [KB Jangyu Hospital]
  - -> Health care/general hospital
- **c.** [KB Gumi Hospital]
  - -> Medical Treatments; Spinal & fractural Surgery, Woman's disease, Pediatrics, Neurosurgery, Health Examination



#### 5) Environment & Energy Division

- a. [KBI Kookin Industry Co.,Ltd.] (www.kukin.co.kr)
  - -> Item : Industrial waste disposal
- **b.** [KBI TECH Co.,Ltd.] (www.ikbtech.com)
  - -> Item : Waste Reclamation, Incineration and steam supplying
- **c.** [Seokmun Energy] (<u>www.smep.co.kr</u>)
  - -> Item: Steam supply and Power Generation

#### 6) Textile Division & Others

- a. [KB Synthetics Co.,Ltd.] (www.kbsyn.co.kr)
  - -> Item: Yarns and Fabrics
- b. [KBI Japan & Takanawa Property] located in Tokyo & Hukushima
  - -> Real Estate Biz and Golf Resorts in Japan



# 2. [KBI ALLOY Co., Ltd.] Status

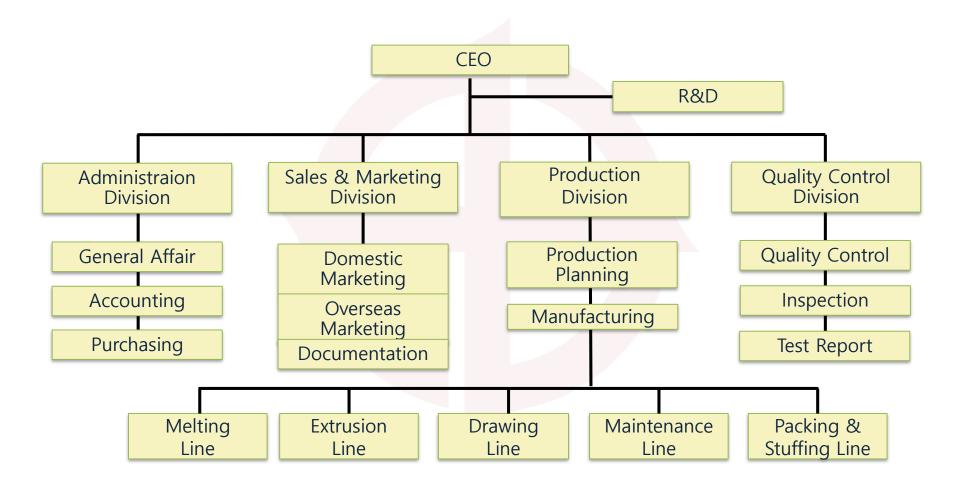
# 1) Company Overview

Company	KBI ALLOY Co., Ltd.	CEO	H. S. Park B. J. Kim
Business License	136 – 81 - 06923	Tel	041) 542-9711
Number	130 - 61 - 00923	Fax	041) 543-7798
Type of Business	Manufacturing of Materials for Electricity , Electron, Electrode	Date of foundation Capital	July 01,1992 U\$14 million US dollar
ltems	- Spot Resistance Welding Materials (Rod wire and bar) - Cap-Tip & Components of Welding Gun - Disk & Plate - Aircraft Wire & Co <sup>2</sup> -Tip Tube	Location (Scale)	256, Namseong-gil, Asan City, Chungnam-do, 31529, South Korea - Land : 34,685 m² - Building: 9,205 m²

# 2) Company History

Year	History				
1963. 03	Establishment of [Young Il Metal Company]				
1992. 07	Converting [Young II Non-ferrous Metals Co., Ltd.] into the corporation				
1994. 12	[Jang Young Sil](IR52) Prize awarded by development of Electrode for				
1994. 12	organic coating steel plate (Ministry of Science and Technology)				
1996. 02	[Superior Executive Prize] awarded(Ministry of Commerce,Industry and Energy)				
1996. 08	Acquirement of [ISO 9002 Certificate]				
2001. 02	Authentication of [Technology Renovation (INNO-BIZ) Company]				
2001. 02	(Small and Medium Business Administration)				
2001. 08	Authentication of [Parts & Materials Developing Company]				
2001.00	(Ministry of Commerce , Industry and Energy)				
2001. 08	Authentication of [Venture Company]-[Research & Developing Company]				
2003. 09	Acquirement of [Korea New Technology Certificate](KT Mark)				
2008. 09	[Young II] was acquired by [KB International Group] by friendly M & A				
2011. 12	[US \$10 million Export Prize]Awarded (Korea International Trade Association)				
2014. 12	[US \$20 million Export Prize]Awarded (Korea International Trade Association)				
2016. 01	Changing the name of company from [Youngil Non Ferrous Metal Co., Ltd.] to [ KBI ALLOY Co., Ltd.]				
2016. 04	Estabishment of R & D center for new technology				
2016. 07	Selected as a Partner of Korea Institute of Industrial Technology				
2019. 07	Selected as a Korea National Root Technology Company				

#### 3) Organization



# 3. Major Facilities

Name of Machine		Spec	EA	
		350kw, 0.5tons		
		600kw, 1.5tons	1 set	
Medium Frequency Induction Electric Furnace		1,250kw, 2.0tons	2 sets	
·		2,500kw, 3.0tons	1 set	
		2,500kw, 5.0tons	1 set	
Centrifugal Casting Machine		50hp	2 sets	
Durville Casting Machine		150kg	6 sets	
Vertical Continuous Casting Machine		9m	2 sets	
Electric Induct Billet Furnace	1,000kw		1 set	
Indirect Extrusion Press	3,000tons		1 set	
Eighth Stage Rolling Mill	Ø8 ~ Ø12		1 set	
Draw Bench	7 <mark>5,000 hp, 100,000 hp, 200,000 hp</mark>		Each 1 set	
Drawing Machine		Ø12, Ø20 Max	3 sets	
Two Roll Straighter		Ø8 ~ Ø45	2 sets	
Aging Heat Treating Furnace		Electric Type, 4tons Max	1 set	
Solution Heat Treating Furnace	Electric Type, 5tons Max Gas Type, 4tons Max		2 sets 1 set	
Metal Composition Analyzer, Oxygen Analyzer	Spectrometer		Each 1 set	
Tensile Tester, Conductivity Measuring Machine Rockwell Hardness Tester			Each 1 set	
Metallographic Microscope		20~200X Magnifications	2 set	

#### 4. Main Products

# 1) Rod Bar & Rod Wire for Spot Resistance Welding and Components of Electronic Equipment

#### a, Materials

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CuCr1Zr (C18150), CuCr1 (C18200), CuZr (C15000), CuNiSiCr (C18000), CuCo2Be (C17500), CuNi2Be (C17510), CuBe2 (C17200)
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#### b, Figure & Size

Round bar: Ø2 ~ 200mm diameter (through extruding or forging)

Hexagonal bar: 8 ~ 50mm (distance across flats)

Square bar: 10mm square ~100mm square

Rectangular bar: above 5mm of thickness

Deformed bar: according to the buyer's request

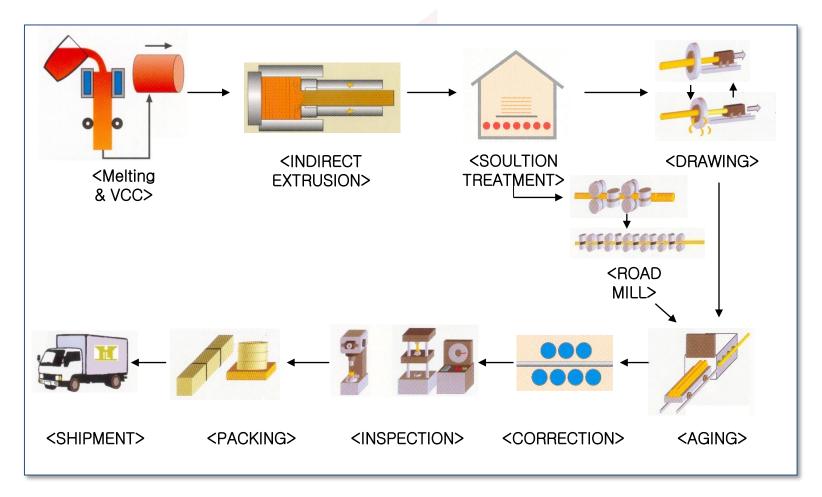
Coil: Ø2.0mm ~ 16 diameter (weight: abt. 120kgs/pc)

#### c, Applications

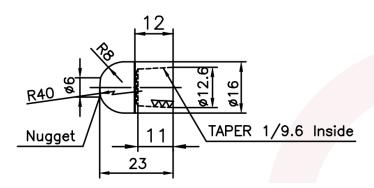
Cap-tip, Co<sup>2</sup>-tip, Holder, Shank, Barrel, Wheel, End-ring, Mold, Bushing and many kind of electrode components



#### d, Production Process



# 2) Cap Tip for Resistance Welding Gun for Car Industry <CuCr1Zr(C18150)/CuCr1 (C18200) /CuZr (C15000)>



## <Advantages of KBI Cap-tip>

Head: 1, Using our own raw material produced by special quality control.

- 2, No need pre-dressing before starting first weld. (forging and pre-dressing quality)
  - -> Lifecycle will be 20% longer than other forging type Cap-Tip

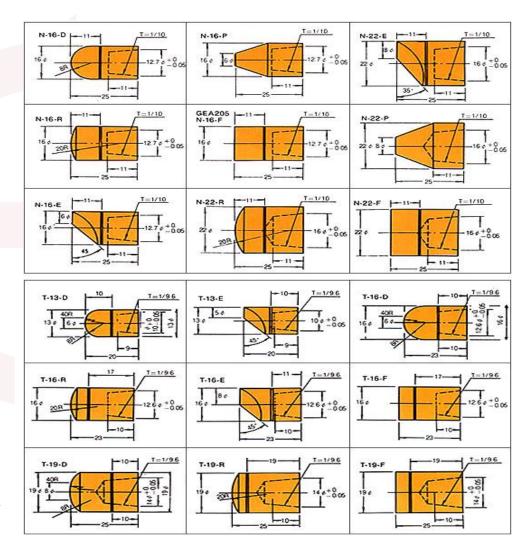
(KB Cap-Tip lifecycle: 7,200~8,000 spots Other Cap-Tip lifecycle: 5,500~6,000)

Nugget: Finished nugget part

-> maintaining clean surface and precise radius (R40)

Inside : Machined inside of Cap-Tip to make bite mark

-> Not easily fallen out while welding



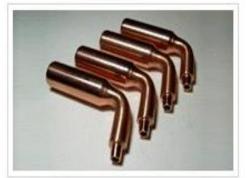
## 3) Parts for Resistance Welding Gun

CuCr1Zr(C18150), CuCr1(C18200), CuNiSiCr(C18000), CuCo2Be(C17500), CuBe2(C17200), CuNi2Be(C17510)



**Adaptor** 







Shank Holder 1 Holder 2

#### 4) Disk & Plate

#### a, Disk

- Material: CuCr1Zr(C18150), CuCr1(C18200), CuNiSiCr(C18000), CuCo2Be(C17500), CuNi2Be(C17510)
- Quality & Size

Type A

Hardness Diameter Thickness Material (Min. HRB) (mm) (mm) 75 80~350 CuCrZr 8~35 over 350~450 70 8~35 CuCo2Be 80~450 90 CuNi2Be 8~35 90 80~450 CuNiSiCr 80~450 8~35 90

Dia. ø(m	m)	Thickness(mm)		
80~100	(-0/+0.5)	8~16	(-0/+0.5)	
over 100~300	(-0/+2.0)	Over 16~20	(-0/+1.0)	
over 300~450	(-0/+3.0)	Over 20~25	(-0/+1.0)	

<sup>-</sup> Machining Quality

Type B

Material	Hardness (Min. HRB)	Diameter (mm)	Thickness (mm)
CuCrZr	70	80~450	8~40
CuCo2Be	90	80~450	8~40
CuNi 2Be	90	80~450	8~40
CuNiSiCr	90	80~450	8~40

Dia. ø(m	m)	Thickness(mm)		
80~100	(-0/+3.0)	8~16	(-0/+1.0)	
over 100~300	(-0/+3.0)	Over 16~20	(-0/+1.0)	
over 300~450	(-0/+3.0)	Over 20~25	(-0/+1.0)	

- Non-machining Quality



#### **b**, Plate

- Material: CuCr1Zr(C18150), CuCr1(C18200), CuNiSiCr(C18000), CuCo2Be(C17500), CuNi2Be(C17510)
- Quality & Size

## Type A

Material	Hardness (Min. HRB)	THICKNESS (mm)	WIDTH (mm)	LENGTH (mm)	Weight (kg/pc)
CuCrZr	75 70	8~50 50.1~60	100~400	On request	Max. 250
CuCo2Be	90	16~60	100~400	On request	Max. 150
CuNi2Be	90	16~60	100~400	On request	Max. 150
CuNiSiCr	90	16~60	100~400	On request	Max. 250

Thickness Tolerance	8~16(T)	-0/+2.0mm		100~200	-0/+2.0mm
	16~60(T) -0/+1.0mm		Width Tolerance	200~300	-0/+4.0mm
			300~400	-0/+5.0mm	

## Type B

Material	Hardness (Min. HRB)	THICKNESS (mm)	WIDTH (mm)	LENGTH (mm)	Weight (kg/pc)
CuCrZr	70 65	8~50 50.1~60	100~500	On request	Max. 400
CuCo2Be	90	20~60	100~500	On request	Max. 150
CuNi2Be	90	20~60	100~500	On request	Max. 150
CuNiSiCr	90	20~60	100~500	On request	Max. 400

Thickness		-0/+2.0mm	Width	100~300	-0/+2.0mm
tolerance	16~50(T)	-0/+1.0mm	Tolerance	300~500	-0/+5.0mm



#### **c.** Production Process

- Disk

Billet -> Cutting -> Pre-heating -> Hot forging -> Solution heat treatment -> Cold forging (small size) or Cold rolling (big size; to have uniform structure and physical properties in the whole cross section) -> Aging treatment -> pickling -> Machining

- Plate

Billet or slab(cake) -> Cutting -> Pre-heating -> Hot rolling (or Hot forging) -> Solution heat treatment -> Cold rolling (or Cold forging) -> Aging treatment -> pickling -> Machining (but. the plate of below 16mm of thickness will not be machined to prevent any warping or twist)



**Plate** 

# 5. Sales Record

# 1) Sales Record by Country

	2017			2018		2019	
	QTY(ton)	Amount (Mill US\$)	QTY(ton)	Amount (Mill US\$)	QTY(ton)	Amount (Mill US\$)	
Local	470	5	410	4	440	5	
N. America	1,120	12	1,190	13	1,150	13	
Germany	520	6	520	6	500	5	
Other EU	260	3	240	3	340	5	
etc	100	2	110	2	150	2	
Total	2,470	28	2,470	28	2,580	30	









# Certificate ISO 9001



Certificate No: RAQ1469

Certificate of Registration

## **QUALITY MANAGEMENT SYSTEM**

This is to certify that the quality management system of

KBI ALLOY Co.,LtD.

at

#256, Namseong-gil, Asan-si, Chungnam, Korea

Has been found to conform to the Quality Management System Standards:

KS Q ISO 9001:2015/ISO 9001:2015

This Certificate is valid for the following product or service ranges:

Production of Copper Rods, Copper Bus Bars, Copper Alloy Rods, Copper Alloy Bars and Copper Alloy Bus Bars

Issue Date: May. 22. 2019

Certification Date : Jun. 18. 2019

Valid Date : Jun. 17, 2022







Authorized B



Korea Management Registrar Idong, 12F, Ace High Tech City #775, Gyeongin-to Yeongdeungpo-ga, Seoul, 07299, Korea T: 82-2-6309-9001 / F: 82-2-6309-9004



<sup>-</sup> KMR is accredited by the KAB (No. KAB-QC-17)

Mark indicates that KMR is Accredited by the member of the International Accreditation Forum Multilateral Recognition Arrangement.

<sup>-</sup> KSIC CODE:17/ Initial certification date: Jul. 14, 2004

# Thank you





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